INCOTERMS® 2020

International Delivery Terms



Incoterms® are internationally recognized rules describing who is responsible for goods in transit and for how long. By using Incoterms can sellers and buyers avoid unnecessary misunderstandings. Incoterms® 2020 are recognized by the authorities and courts around the world.



INCOTERMS®

Delivery terms

EXW - Ex Works... (named place)

FCA - Free Carrier... (named place)

FAS (only by sea)
Free alongside ship...
(named port of shipment)

FOB (only by sea) Free on board... (named port of shipment)

CFR (only by sea) Cost and freight... (named port of destination)

CIF (only by sea) Cost, insurance and freight... (named port of destination)

CPT - Carriage paid to... (named place of destination)

CIP - Carriage and insurance paid to... (named place of destination)

DAP
Delivered at place...
(named place of destination)

DPU

Delivered at place unloaded... (named place of destination)

DDP - Delivered duty paid... (named place of destination)





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Choice of delivery terms

In modern transport systems, goods are not always inspected at points where the risk is transferred according to Incoterms® 2020. To avoid dispute concerning where loss or damage has incurred along the transport chain, it is advisable to agree on terms of delivery where one party bears the risk for the goods during the entire transport.

State incoterms® 2020

When making an agreement based on Incoterms, it is advisable to state the terms of delivery agreed on in the contract of sale and commercial invoices e.g. "FOB Hamina, Incoterms® 2020".

Incoterms® 2020". This prevents problems with interpretation which may arise in countries having their own definitions of delivery terms. If recommends the use of Incoterms® 2020 for international shipments and strongly advises against forming own delivery terms.

Notice of claim, periods of limitation and limitation of liability in international transports

Applicable rules	Notice of claim Apparent loss or damage	Notice of claim Not apparent loss or damage	Period of limitation	Limitation of liability for loss or damage
1. Carriage by Sea Haag-Visby Rules/ Finnish Maritime Code	Upon receipt of goods	3 days	1 year	SDR* 667/package/ SDR 2/kg
2. Carriage by air The Montreal Convention	Upon receipt of goodst	14 days (in the event of delay 21 days)	2 years	SDR 22/kg
3. Carriage by rail CIM Convention	Upon receipt of goods	7 days	1 year	SDR 17/kg
RKL - Finnish Railroad	Upon receipt of goods	10 days	1 year	EUR 25/kg
4. Carriage by road CMR/TKSL	Upon receipt of goods	7 days (without delays)	1 year	SDR 8,33/kg
TKSL – Finnish Contracts of Carriage by Road Act	Upon receipt of goods	7 days (without delays)	1 year	EUR 20/kg
5. Nordic Forwarding NSAB (when liability as carrier)	Upon receipt of goods	7 days	1 year	SDR 8,33/kg

^{* 1} SDR has lately fluctuated between EUR 1,10-1,25

Please observe limitation of liability for carriers above and thus the need for cargo insurance. If P&C Insurance Ltd (publ) is your professional guide both on this as well as on Incoterms® 2020.

Incoterms is a trademark registered by ICC (International Chamber of Commerce)

ICC is an international organization for trade with national sections in the Nordic countries and members from more than 140 countries around the world. More info on: www.icc.se.

More info on if.fi

